

2015 COMPANY INFORMATION



















FINANCIAL HIGHLIGHTS

(dollars in thousands, except per share amounts)

Years Ended December 31,	2015	2014	2013
Netoclas	¢104.072	\$005.505	\$000,000
Net sales	\$194,873	\$205,585	\$209,293
Income from operations	709	6,055	4,386
Net (loss) income	(721)	2,974	3,356
Net (loss) income per share			
Basic	(22.20)	91.57	102.40
Diluted	(22.20)	91.47	102.25

COMPANY PROFILE



The **TAPE/IDEAL DIVISION** of American Biltrite provides a global customer base with a wide variety of specialized pressure sensitive tapes, films, and protective sheeting. It manufactures these by coating various substrates (paper, film, foil, nylon, polyester films, glass cloth, and others) using adhesive systems formulated with water and solvent-based materials. These products are manufactured in Moorestown, New Jersey and Lowell, Massachusetts, and marketed worldwide with divisional converting facilities in Belgium, Italy, and Singapore, and sales offices in China and South Korea. Served markets include automotive and transportation; construction (HVAC, insulation, electrical); shoe/footwear; graphic arts, print, and signage; and various other industrial and consumer applications. The division's products are sold by a dedicated sales organization, distributors, as well as select manufacturers' representatives in North America, Europe, and Asia.



AMERICAN BILTRITE (CANADA) LTD. manufactures and distributes commercial and residential flooring, as well as Performance Sheet Rubber, throughout North America. The commercial flooring business primarily serves the healthcare, educational, and institutional sectors, offering resilient products with high aesthetics, great durability, low maintenance and excellent environmental qualities. The Performance Sheet Rubber business supplies companies with materials for a host of industrial applications in a broad range of elastomers, widths, sizes and gauges. The division has strong capabilities in R&D, technical expertise and product innovation, with an extensive network of distribution centers across North America.



K&M ASSOCIATES L.P. is one of North America's largest suppliers of costume jewelry. Its main office and distribution center are located in Providence, Rhode Island. K&M also has showrooms and offices in New York City and two office locations in China for logistics, quality control and product development support. K&M successfully serves all levels of retail trade in the U.S. and Canada, from mass market to upper tier department stores. K&M's industry leading licensed brands include Guess®, T Tahari®, V19.69 Italia®, Jessica McClinktock™, and Marc Ecko®. K&M's recognized marketplace strengths are its quality product and logistical capabilities supported by partnerships with customers in technology, product development, sales analysis, and merchandising services.

CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands of dollars, except share and per share amounts)

	Years Ended December 31	
	2015	2014
Net sales	\$194,873	\$205,585
Cost of products sold	145,514	151,161
Selling, general & administrative expenses	48,650	48,369
Income from operations	709	6,055
Other income (expense)		
Interest expense	(695)	(723)
Other (expense) income	(618)	(1,841)
	(1,313)	(2,564)
(Loss) income before income taxes	(604)	3,491
Provision for income taxes	117	517
Net (loss) income	\$ (721)	\$ 2,974
Net (loss) income per common share:		
Basic	\$ (22.20)	\$ 91.57
Diluted	(22.20)	91.47
Weighted average shares outstanding:		
Basic	32,477	32,477
Diluted	32,477	32,513

CONSOLIDATED BALANCE SHEETS - ASSETS

(In thousands of dollars)

	December 31	
	2015	2014
Assets		
Current assets:		
Cash and cash equivalents	\$ 250	\$ 245
Short-term investments	-	2,499
Accounts receivable, less allowances for doubtful accounts and discounts of \$1,467 in 2015 and \$2,099 in 2014	17,968	19,465
Inventories	36,536	39,088
Income taxes receivable	742	1,459
Prepaid expense & other current assets	2,193	1,953
Insurance receivable for asbestos and environmental liabilities	5,050	4,658
Total current assets	62,739	69,367
Property, plant & equipment, net	25,002	26,801
Other assets:		
Insurance receivable for asbestos and environmental liabilities	20,884	22,262
Securities held to maturity	2,488	-
Other assets	3,723	3,610
	27,095	25,872
Total assets	\$114,836	\$122,040

CONSOLIDATED BALANCE SHEETS - LIABILITIES & STOCKHOLDERS' EQUITY

(In thousands of dollars)

	December 31	
	2015	2014
Liabilities		
Current liabilities:		
Accounts payable	\$ 9,963	\$ 9,223
Accrued expenses	12,328	12,259
Asbestos and environmental liabilities	6,813	6,415
Notes payable	2,788	4,468
Current portion of long-term debt	1,526	1,539
Total current liabilities	33,418	33,904
Long-term debt, less current portion	4,421	5,990
Asbestos and environmental liabilities	33,777	35,443
Other liabilities	12,919	13,440
Total liabilities	84,535	88,777
Stockholders' equity		
Common stock and additional paid in capital (common stock par value \$.01, authorized 150,000 shares, issued 45,985 shares, and 32,477 shares outstanding at December 31, 2015 and 2014)	20,324	20,324
Less cost of common stock in treasury (13,508 shares		
at December 31, 2015 and 2014)	(15,721)	(15,721)
Retained earnings	34,953	35,674
Accumulated other comprehensive loss	(10,199)	(7,958)
Total stockholders' equity of controlling interests	29,357	32,319
Noncontrolling interests	944	944
Total stockholders' equity	30,301	33,263
Total liabilities and stockholders' equity	\$114,836	\$122,040

CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands of dollars)

	Years Ended December 31	
	2015	2014
Operating activities		
Net (loss) income	\$ (721)	\$ 2,974
Adjustments to reconcile net (loss) income to net cash provided by operating activities:		
Depreciation and amortization	3,326	3,335
Provision for doubtful accounts and discounts	2,253	2,903
Bond interest	11	-
Charge for vinyl composition tile line write off	1,815	-
Deferred taxes	93	190
Gains from insurance settlements	-	(2,400)
Change in operating assets and liabilities:		
Accounts and notes receivable	(1,669)	(3,822)
Inventories	(1,385)	(1,231)
Prepaid expenses and other assets	(347)	(246)
Accounts payable and accrued expenses	1,780	(975)
Asbestos and environmental liabilities	(282)	760
Income taxes	(268)	(314)
Other	(146)	(853)
Net cash provided by operating activities	4,460	321
Investing activities		
Investments in property, plant and equipment	(2,168)	(3,428)
Purchase of investments	-	(2,499)
Purchase of securities held to maturity	(2,499)	-
Proceeds from sale of short-term investments	2,499	2,499
Net cash used in investing activities	(2,168)	(3,428)
Financing activities		
Net short-term loan (payments) borrowings	(1,483)	3,038
Payments on long-term debt	(1,565)	(1,478)
Refinancing fee		(30)
Net cash (used) provided in financing activities	(3,048)	1,530
Effect of foreign exchange rate changes on cash	761	917
Net increase (decrease) in cash	5	(660)
Cash and cash equivalents at beginning of year	245	905
Cash and cash equivalents at end of year	\$ 250	\$ 245

BOARD OF DIRECTORS

LEO R. BREITMAN

Former Chairman and Chief Executive Officer Fleet Bank - Massachusetts

JOHN C. GARRELS III

Former Director, Global Banking The First National Bank of Boston

MARK N. KAPLAN

Of Counsel Skadden, Arps, Slate, Meagher & Flom LLP

RICHARD G. MARCUS

President and Chief Operating Officer

ROGER S. MARCUS

Chairman of the Board and Chief Executive Officer

WILLIAM M. MARCUS

Executive Vice President and Treasurer

MARK S. NEWMAN

Former Chairman of the Board, President and Chief Executive Officer DRS Technologies, Inc.

KENNETH I. WATCHMAKER

Former Executive Vice President and Chief Financial Officer
Reebok International Ltd.

CORPORATE OFFICERS

ROGER S. MARCUS

Chairman of the Board and Chief Executive Officer

RICHARD G. MARCUS

President and Chief Operating Officer

WILLIAM M. MARCUS

Executive Vice President and Treasurer

HOWARD N. FEIST III

Vice President - Finance and Chief Financial Officer

MICHAEL J. MERKX

Vice President and General Manager Tape Division

JEAN-PIERRE BENOIT

Vice President and General Manager American Biltrite (Canada) Ltd.

DIANA LEW

Controller

CORPORATE INFORMATION

TRANSFER AGENT AND REGISTRAR

Computershare 480 Washington Blvd. Jersey City, NJ 07301 800-942-5909

COUNSEL

Skadden, Arps, Slate, Meagher & Flom LLP Boston, Massachusetts

AUDITORS

RSM US LLP Boston Massachusetts

STOCK MARKET LISTING

OTC Market Symbol - ABLT